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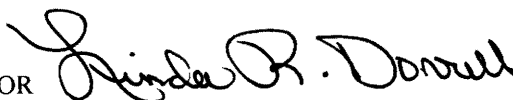
**TULSA COUNTY**  
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**PURCHASING  
DEPARTMENT**

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# MEMO

**DATE:** JUNE 18, 2014

**FROM:** LINDA R. DORRELL  
PURCHASING DIRECTOR



**TO:** BOARD OF COUNTY COMMISSIONERS

**SUBJECT:** PROPERTY AND CONTENT INSURANCE RECOMMENDATION

WE RESPECTFULLY REQUEST THE BOARD OF COUNTY COMMISSIONERS APPROVE THE FOLLOWING: THE PROPERTY AND CONTENT INSURANCE RECOMMENDATION THAT AIG REPLACE CHUBB AS THE CARRIER BASED ON THE BEST OVERALL PRICING AND COVERAGE AS PER ATTACHED DOCUMENTATION.

LRD/sks

**ORIGINAL:** PAT KEY, COUNTY CLERK, FOR THE JUNE 23, 2014 AGENDA

**COPIES:** COMMISSIONER JOHN SMALIGO  
COMMISSIONER KAREN KEITH  
COMMISSIONER RON PETERS  
MARK LIOTTA, CHIEF DEPUTY  
MICHAEL WILLIS, CHIEF DEPUTY  
VICKI ADAMS, CHIEF DEPUTY  
TERRY TALLENT, DIRECTOR, HUMAN RESOURCES

## Linda Dorrell

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**From:** Terry Tallent  
**Sent:** Wednesday, June 18, 2014 9:24 AM  
**To:** Linda Dorrell  
**Subject:** AIG Property and Content Insurance Summary  
**Attachments:** AIG Property.pdf

**Importance:** High

Linda,

Please find the attached document from Mark Tedford, Broker for Tulsa County in reference to Property and Content Insurance. This document details the coverage and the cost for the two best proposals received to provide the coverage we sought.

We are recommending that AIG replace CHUBB as our carrier based on the best overall pricing and coverage.

If you have any other questions please call on me.

Terry



**Terry Tallent**  
**Tulsa County Human Resources**  
*Director of Human Resources*  
633 W 3rd Street  
Tulsa, OK 74127  
918-596-5096 Fax 918-596-5215  
ttallent@tulsacounty.org

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# Luisa County Property Summary

	<b>AIG</b>		<b>CHUBB</b>
Limit	\$ 363,050,330		\$ 349,671,861
Earthquake	\$ 10,000,000		\$ 5,000,000
Flood	\$ 10,000,000		\$ 5,000,000
Debris Removal	\$ 1,000,000		\$ 500,000
Electronic Media	Included		\$ 5,213,000
Equipment Breakdown	Included		- Included
Inland Marine	Included		\$ - 2,703,473
Deductible			
AOP	\$ 100,000	Per Occurrence	\$ 100,000
Flood	\$ 100,000	Per Occurrence	\$ 100,000
WH	\$ 250,000	Per Occurrence	\$ 250,000 Per Location 1&2 only
Contractor's Equipmen	\$ 5,000		\$ 100,000
Premium	\$ 380,000		\$ 435,139
Tria	\$ 11,400		\$ 15,411
Tax Filing Fee	\$ 1,000		NA
Premium Tax	\$ 23,544		NA
Engineering Fee	\$ 7,500		NA
Total	\$ 423,444		\$ 450,550

June 17, 2014

Tulsa County Human Resources  
Mr. Terry Tallent, Director of HR  
Tulsa County Annex Building  
633 West 3<sup>rd</sup> Street  
Tulsa, Oklahoma 74127

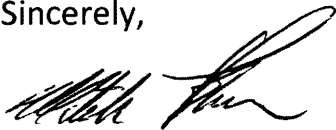
RE: Tulsa County Property Insurance (Recommendation for Award)

Dear Terry:

After reviewing the property proposals submitted by the Tulsa County property agent, Mark Tedford of Tedford Insurance and also following face to face discussions with Mr. Tedford it is my recommendation that the County switch carriers from Chubb Insurance Companies, the incumbent carrier, to Lexington/AIG Insurance Company.

My recommendation is based upon the facts that Lexington has the lower rate and lower deductibles. The Lexington proposal is clearly the superior proposal.

Sincerely,

A handwritten signature in black ink, appearing to read "Mitch Robinson". The signature is fluid and cursive, with a large, sweeping initial "M".

Mitch Robinson  
Tulsa County HR  
Risk Management Specialist