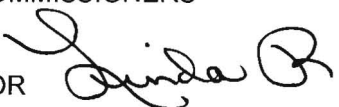

TULSA COUNTY

**PURCHASING
DEPARTMENT**

MEMO

DATE: FEBRUARY 13, 2013
TO: BOARD OF COUNTY COMMISSIONERS
FROM: LINDA R. DORRELL
PURCHASING DIRECTOR 
SUBJECT: BID AWARD RECOMMENDATION- SAFETY SHOES

IT IS THE RECOMMENDATION OF THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY HUMAN RESOURCES DEPARTMENT TO AWARD THE BID FOR SAFETY SHOES TO THE FOLLOWING VENDOR:

GELCO CLOTHING AND SHOES, INC. AT A 25% DISCOUNT ON WOLVERINE AND HI-TEST AND 10% DISCOUNT ON OTHER BRANDS FROM MFG. PRICE LIST AND RED WING SHOES AT 17% DISCOUNT FROM MFG. PRICE LIST

GELCO UNIFORMS & SHOES, INC., OFFERS THREE STORE LOCATIONS IN THE TULSA METRO AREA, SEVEN MOBILE SHOE FITTING VEHICLES, OVER 200 SAFETY SHOES STYLES AND 30 PLUS SAFETY SHOE MANUFACTURERS AND A LARGE INVENTORY ON HAND. RED WING OFFERS MORE EXTRA WIDE WIDTHS THAN ARE READILY AVAILABLE AT GELCO. (SEE ATTACHED).

THIS AWARD IS FOR A ONE (1) YEAR PERIOD BEGINNING FEBRUARY 19, 2013.

THIS RECOMMENDATION IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/tah

ORIGINAL: PAT KEY, COUNTY CLERK, FOR THE FEBRUARY 19, 2013 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO
COMMISSIONER KAREN KEITH
COMMISSIONER FRED R. PERRY
MARK LIOTTA, CHIEF DEPUTY
TERRY TALLENT, HUMAN RESOURCES DEPARTMENT

MEMORANDUM

February 13, 2013

To: Linda Dorrell, Purchasing Director

From: Terry Tallent

Subject: Safety Shoe Bid Award

It is the recommendation of Mr. David Hayes, County Safety Officer, and myself that the Safety Shoe Bid Award be split between Gellco Clothing and Shoes and Red Wing Shoe Store.

Gellco has multiple store locations and offers 25 different name brand shoes with substantial inventory on hand. It has come to our attention that Gellco seems to be somewhat limited in their availability to offer size widths in excess of an "E" width. Additionally, Gellco is no longer an authorized dealer for Red Wing shoes and boots which are popular with our employees. We recommend that Gellco be awarded a portion of the bid for all brands of footwear they offer other than those manufactured or distributed by Red Wing.

Red Wind Shoes is the only authorized dealer in the Tulsa Area. They offer an extensive selection of Red Wing shoes and boots and some alternate brands that Red Wing offers under a different label. Red Wing offers more extra wide widths than are readily available at Gellco. Red Wing is also networked with all other national Red Wing retailers and if a shoe is available in another store location Red Wing will have it delivered in "overnight" mail at no cost to our employee.

Red Wing also offers special services to our employees such as free oiling and treatment of work boots and shoes whenever our employees want to bring the footwear back to the store for service. They also offer free boot and shoe laces replacement as needed for the life of the footwear. We recommend that Red Wing be awarded a portion of the bid for all brands of footwear manufactured by or distributed by Red Wing based on width availability and pricing.

If you have any questions please call on me.