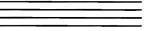
#### **TULSA COUNTY**



BID#: 1169 VENDOR#: 22472 CC#: 6900 077 0000 MEMO

# PURCHASING DEPARTMENT

DATE: MAY 12, 2014

TO: BOARD OF COUNTY COMMISSIONERS

ller OC FROM: LINDA R. DORRELL PURCHASING DIRECTOR

SUBJECT: SOLE SOURCE DESIGNATION-REGAL CHEMICAL COMPANY

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY PARK DEPARTMENT RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS TO APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO REGAL CHEMICAL COMPANY.

REGAL CHEMICAL COMPANY P. O. BOX 900 ALPHARETTA, GA 30004 ATTN: HUGH D. HARDIE

REGAL CHEMICAL COMPANY IS THE SOLE DISTRIBUTOR OF THEIR PROPRIETARY PRODUCTS IN THE STATE OF OKLAHOMA, AS WELL AS TURF, NURSERY, AND LANDSCAPES PRODUCTS. REGAL CHEMICAL COMPANY IS ALSO THE SOLE SOURCE DISTRIBUTOR OF MONARCH SCIENTIFIC RELATING TO HARNESS, BRIDEL, SHAMROCK FERTILIZERS, AND GENE RESPONDERS.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/sks

#### ATTACHMENT

ORIGINAL: PAT KEY, COUNTY CLERK FOR THE MAY 19, 2014 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO COMMISSIONER KAREN KEITH COMMISSIONER RON PETERS MARK LIOTTA, CHIEF DEPUTY MICHAEL WILLIS, CHIEF DEPUTY VICKI ADAMS, CHIEF DEPUTY RICHARD BALES, DIRECTOR, PARK DEPARTMENT

## **REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES**

DATE: <u>MAY 12, 2014</u>

## TO THE BOARD OF COUNTY COMMISSIONERS

It is recommended that soliciting bids/quotes be waived on the following request of <u>TULSA COUNTY PARK DEPARTMENT</u> for the reason(s) stated below.

PURCHASING DIRECTOR د

LINDA R. DORRELL

1 Emergency

<sup>1</sup> Sole manufacturer (*must* be documented).

- Sole supplier (*must* be documented).
- <sup>1</sup> Other products of similar nature are incompatible with existing products.
- <sup>1</sup> Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.
- ĩ

### Description:

REGAL CHEMICAL COMPANY IS THE SOLE DISTRIBUTOR OF THEIR PROPRIETARY PRODUCTS IN THE STATE OF OKLAHOMA, AS WELL AS TURF, NURSERY, AND LANSCAPES PRODUCTS. REGAL CHEMICAL COMPANY IS ALSO THE SOLE SOURCE DISTRIBUTOR OF MONARCH SCIENTIFIC RELATING TO HARNESS, BRIDEL, SHAMROCK FERTILIZERS, AND GENE RESPONDERS.

REGAL CHEMICAL COMPANY P O BOX 900 ALPHARETTA, GA 30009 ATTN: HUGH D. HARDIE

<sup>1</sup> Waiver of bidding or quoting process is approved.

<sup>1</sup> Waiver of bidding or quoting is *not* justified. Standard bidding or quoting will be followed.

CHAIRMAN, BOARD OF COUNTY COMMISSIONERS



To: Linda R. Dorrell, Tulsa County Purchasing Director

From: Hugh Hardie, Regal Chemical Company

Date: May 7, 2014

Re: Sole Source Provider

Ms. Dorrell,

Regal Chemical Co. is a manufacturer and distributor of Turf, Nursery and Landscape products. We are also the only distributor for products designed and developed by Monarch Scientific relating to Harness, Bridle, Shamrock fertilizers and GeneResponders. These products are singular in their chemistry and we are the only source or the "**Sole Source**" providers of the following products:

Harness NDS 30-0-0 a unique nutrient design to give long term release of nitrogen plus magnetic polymers for drawing nutrients out of the soil solution.
Bridle Pack 800 and 12,000 – for tree and nursery plants.
Shamrock Ensemble is a new design of polymer protectant for Phosphorous availability. Shamrock Ensemble 0-20-20, 5-24-25. Shamrock Ensemble 0-30-0
GeneResponders - Sterling, Cure, Capital, Tenant, and Muscle

We also are the designer and developer of our **Regal** line of products and are the "**Sole Source**" providers of the following:

Regal Crown – growth stimulator Maxigreen and Multigreen – combination micronutrients ConSyst, SysStar, Systec, Resyst, Fenox, and Savvi – fungicides RegalStar II, RegalKade – pre-emergent herbicides Water Guard – wetting agent for Round-up

All of the products listed are only available from Regal Chemical Company, 600 Branch Dr., Alpharetta, GA 30004. (770) 475-4837 (or P.O. Box 900 Alpharetta, GA. 30009)

Respectfully submitted, Judie Hugh D. Hardie

Representative of Oklahoma and Arkansas for Regal Chemical Company 8946 N 28<sup>th</sup> W. Ave. Sperry, OK 74073 678-451-2055





Turf

Landscape