
TULSA COUNTY

**PURCHASING
DEPARTMENT**

BID#: 1169
VENDOR#: 22472
CC#: 6900 077 0000

MEMO

DATE: MAY 12, 2014

TO: BOARD OF COUNTY COMMISSIONERS

FROM: LINDA R. DORRELL
PURCHASING DIRECTOR



SUBJECT: SOLE SOURCE DESIGNATION-REGAL CHEMICAL COMPANY

THE TULSA COUNTY PURCHASING DEPARTMENT AND THE TULSA COUNTY PARK DEPARTMENT RESPECTFULLY REQUESTS THE BOARD OF COUNTY COMMISSIONERS TO APPROVE THE ATTACHED "REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES" AND SOLE SOURCE DESIGNATION TO REGAL CHEMICAL COMPANY.

REGAL CHEMICAL COMPANY
P. O. BOX 900
ALPHARETTA, GA 30004
ATTN: HUGH D. HARDIE

REGAL CHEMICAL COMPANY IS THE SOLE DISTRIBUTOR OF THEIR PROPRIETARY PRODUCTS IN THE STATE OF OKLAHOMA, AS WELL AS TURF, NURSERY, AND LANDSCAPES PRODUCTS. REGAL CHEMICAL COMPANY IS ALSO THE SOLE SOURCE DISTRIBUTOR OF MONARCH SCIENTIFIC RELATING TO HARNESS, BRIDEL, SHAMROCK FERTILIZERS, AND GENE RESPONDERS.

THIS REQUEST IS RESPECTFULLY SUBMITTED FOR YOUR APPROVAL.

LRD/sks

ATTACHMENT

ORIGINAL: PAT KEY, COUNTY CLERK FOR THE MAY 19, 2014 AGENDA.

COPIES: COMMISSIONER JOHN M. SMALIGO
COMMISSIONER KAREN KEITH
COMMISSIONER RON PETERS
MARK LIOTTA, CHIEF DEPUTY
MICHAEL WILLIS, CHIEF DEPUTY
VICKI ADAMS, CHIEF DEPUTY
RICHARD BALES, DIRECTOR, PARK DEPARTMENT

REQUEST FOR WAIVER OF SOLICITING BIDS OR QUOTES

DATE: MAY 12, 2014

TO THE BOARD OF COUNTY COMMISSIONERS

It is recommended that soliciting bids/quotes be waived on the following request of TULSA COUNTY PARK DEPARTMENT for the reason(s) stated below.

REQUESTING DEPARTMENT


PURCHASING DIRECTOR

LINDA R. DORRELL

- ↑ Emergency
- ↑ Sole manufacturer (*must* be documented).
- Sole supplier (*must* be documented).
- ↑ Other products of similar nature are incompatible with existing products.
- ↑ Purchase of similar products will adversely affect warranty, guarantee or service agreement on existing products.

↑ _____

Description:

REGAL CHEMICAL COMPANY IS THE SOLE DISTRIBUTOR OF THEIR PROPRIETARY PRODUCTS IN THE STATE OF OKLAHOMA, AS WELL AS TURF, NURSERY, AND LANSCAPES PRODUCTS. REGAL CHEMICAL COMPANY IS ALSO THE SOLE SOURCE DISTRIBUTOR OF MONARCH SCIENTIFIC RELATING TO HARNESS, BRIDEL, SHAMROCK FERTILIZERS, AND GENE RESPONDERS.

REGAL CHEMICAL COMPANY
P O BOX 900
ALPHARETTA, GA 30009
ATTN: HUGH D. HARDIE

- ↑ Waiver of bidding or quoting process is approved.
- ↑ Waiver of bidding or quoting is *not* justified.
Standard bidding or quoting will be followed.

CHAIRMAN, BOARD OF COUNTY COMMISSIONERS

DATE

REGAL

CHEMICAL COMPANY

To: Linda R. Dorrell, Tulsa County Purchasing Director
From: Hugh Hardie, Regal Chemical Company
Date: May 7, 2014
Re: Sole Source Provider

Ms. Dorrell,

Regal Chemical Co. is a manufacturer and distributor of Turf, Nursery and Landscape products. We are also the only distributor for products designed and developed by Monarch Scientific relating to Harness, Bridle, Shamrock fertilizers and GeneResponders. These products are singular in their chemistry and we are the only source or the “**Sole Source**” providers of the following products:

Harness NDS 30-0-0 a unique nutrient design to give long term release of nitrogen plus magnetic polymers for drawing nutrients out of the soil solution.

Bridle Pack 800 and 12,000 – for tree and nursery plants.

Shamrock Ensemble is a new design of polymer protectant for Phosphorous availability.

Shamrock Ensemble 0-20-20, 5-24-25.

Shamrock Ensemble 0-30-0

GeneResponders - Sterling, Cure, Capital, Tenant, and Muscle

We also are the designer and developer of our **Regal** line of products and are the “**Sole Source**” providers of the following:

Regal Crown – growth stimulator

Maxigreen and Multigreen – combination micronutrients

ConSyst, SysStar, Systec, Resyst, Fenox, and Savvi – fungicides

RegalStar II, RegalKade – pre-emergent herbicides

Water Guard – wetting agent for Round-up

All of the products listed are only available from Regal Chemical Company, 600 Branch Dr., Alpharetta, GA 30004. (770) 475-4837 (or P.O. Box 900 Alpharetta, GA. 30009)

Respectfully submitted,



Hugh D. Hardie

Representative of Oklahoma and Arkansas for Regal Chemical Company

8946 N 28th W. Ave.

Sperry, OK 74073

678-451-2055



Turf



Landscape